

Forecasting the Procurement of Foods

Pre-/Post-Assessment Answer Key

1. The school nutrition procurement stakeholders include:
 - A. The school food service department, State agency, distributors, broker, manufacturers, and USDA
 - B. The school board, principals, bus drivers, and parents
 - C. The school food service staff
 - D. The distributors, sales representatives, parents, and students

2. Which phrase is true about a Distributor's Choice product?
 - A. Distributor's Choice products are brand specific and should be tested before purchasing.
 - B. Distributor's Choice products represent a higher dollar volume and contribute to the majority of you inventory.
 - C. Distributor's Choice products usually contain one or few ingredients.
 - D. Distributor's Choice products are usually main entrées, contain multiple ingredients, and are processed.

3. Regarding Child Nutrition (CN) Labels products:
 - A. Companies that sell to schools must offer CN Label products.
 - B. The decision to purchase CN Label products is up to each district.
 - C. CN Label products must be included in any product solicitation.
 - D. If CN Label products are specifically requested in the bid, vendors are allowed to provide a substitution.

4. Product screening includes
 - A. paper, appearance, and review of a product case size
 - B. taste tests, appearance, and review of a product case size
 - C. paper, appearance, and taste screening
 - D. taste, paper, and review of product packaging.

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5. Which of the following statements is correct regarding the addition of new products after the contract has been awarded?
- A. A new product to a manufacturer but not new to the industry constitutes a new item.
 - B. The district should screen new products (i.e., paper, appearance, taste) and must accept the product once it has been screened.
 - C. Items specified elsewhere in the contract may be considered a new item.
 - D. New products must be competitively procured and the process should be identified in the solicitation document.
6. As Purchase (AP) and Edible Portion (EP) are key concepts to understand in inventory management. Select the correct statement.
- A. The AP weight is less than the amount of the purchased product.
 - B. The EP weight is greater than the amount of the purchased product.
 - C. The AP weight is the amount of the product consumed.
 - D. The EP weight is the amount of the product consumed.