#### **Overview**

- Child Nutrition (CN) Label
- CN Label copied with a Watermark
- Product Formulation Statement (PFS)



# CN Label Gold Standard

Verifying the crediting of menu items.



- Crediting statement is <u>approved by USDA</u>.
- Provides a warranty against audit claims.
- Produced under an approved Quality Control (QC) plan.
- Production monitored quarterly or semi-annually by Federal inspection personnel.



#### **Gold Standard - CN Label**

## Chicken Stir-Fry Bowl

Ingredient Statement:

Chicken, brown rice, broccoli, red peppers, carrots, onions, water, olive oil, soy sauce, spices.



099135

Each 4.5 oz. Chicken Stir-Fry Bowl provides 1.5 oz. equivalent meat, 1.0 oz eq Grains, ¼ cup dark green vegetable, ¼ cup red/orange vegetable, and ½ cup other vegetable for Child Nutrition Meal Pattern Requirements. (Use of this logo and statement authorized by the Food and Nutrition Service, USDA 09/14).

**CN** 

Net Wt.: 18 pounds



Chicken Wok Company 1234 Kluck Street Poultry, PA 12345



#### Process to Document a CN Label

- Remove the CN Label from the product carton.
- Photograph of the CN Label.
  - ✓ Label must be attached to the product carton
- Photocopy of the CN Label.
  - ✓ Label is laser printed on product carton
  - Label cannot be easily removed







 CN Labels that are photographed or photocopied must be visible and legible.



#### **CN Label with a Watermark**

- Watermarks are used when the CN logo and contribution statement are on product information other than the actual product carton.
- Manufactures may provide schools with a watermarked CN Label during the bidding process.
- CN Labels copied with a watermarked is acceptable documentation, when attached with Bill of Lading or invoice.



#### **CN Label with a Watermark**

- Watermarked CN Label (hardcopy <u>OR</u> electronic copy).
  - ✓ With product name and CN number
  - ✓ Attached to the Bill of Lading or invoice.
    - product name documented on Bill of Lading

	l of Lading (Invoice)	
Address lines 1:	(	
Address lines 2:		
City, State, Zip Code		
Contact No: Fax Number:		
ran number.		
		tion
Shipping Organiza	ition Informa	
Shipping Organiza	ition Informa	
Shipping Organiza  Description	QTY.	Unit



#### Sample CN Label with Watermark

#### **Chicken Stir-Fry Bowl**

#### **Ingredient Statement:**

Chicken, brown rice, broccoli, red peppers, carrots, onions, water, olive oil, soy sauce, spices.

#### CN

Each 4.5 oz. Chicken Stir-Fry Bowl provides 1.5 oz. equivalene deal, 7.0 oz eq Grains, ¼ cup dark green vegetable; ¼ cup each orange vegetable, and ½ cup other vegetable for Child Meal Pattern Requirements. (Use of this logo and 'sappht authorized by the Food and Nutrition Service, USDA 09/14).

**CN** 

Net Wt.: 18 pounds

Chicken Wok Company 1234 Kluck Street Poultry, PA 12345



## Sample CN Label with Watermark

#### **Chicken Stir-Fry Bowl**

#### **Ingredient Statement:**

Chicken, brown rice, broccoli, red peppers, carrots, onions, water, olive oil, soy sauce, spices.

CN

099135

Each 4.5 oz. Chicken Stir-Fry Bowl provides 1.5 oz. equivalent meat, 1.0 oz eq Grains, ½ cup dark green vegetable, ½ cup red/orange vegetable, and ½ cup other vegetable for Child Nutrition Meal Pattern Requirements. (Use of this logo and statement authorized by the Food and Nutrition Service, USDA 09/14).

 $\mathbb{C}N$ 

"Copy not for documenting Federal meal requirements"

Net Wt.: 18 pounds

**CN** 

Chicken Wok Company 1234 Kluck Street Poultry, PA 12345





# Guidance on CN Label and CN Label with Watermark

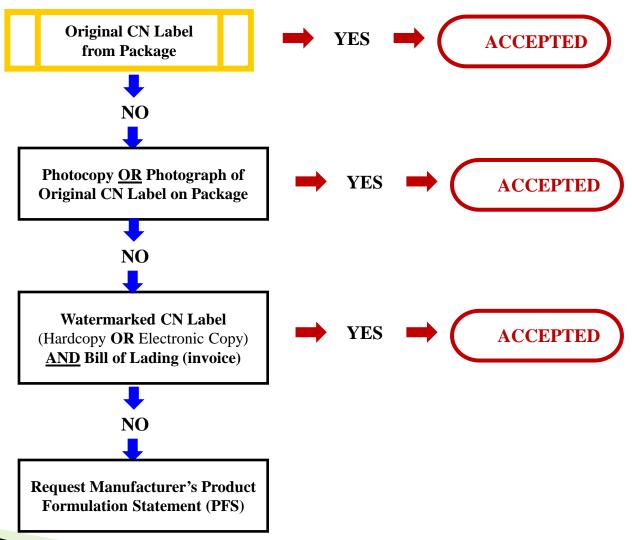
#### **FNS Guidance**

- Memo SP11-2015, CN Labels Copied with a Watermark
- Memo SP27-2015 Administrative Review Process Regarding the Child Nutrition (CN) Label, Watermarked CN Label and Manufacturer's Product Formulation Statement
- TIP Sheet for Accepting Processed Product Documentation
- Memos and Tip sheet are available at:
  <a href="http://www.fns.usda.gov/cnlabeling/child-nutrition-cn-labeling-program">http://www.fns.usda.gov/cnlabeling/child-nutrition-cn-labeling-program</a>



## VERIFYING ACCEPTABLE DOCUMENTATION OF CN LABELS DURING AN ADMINISTRATIVE REVIEW

#### Is the following provided?





# Manufacturer's Product Formulation Statement (PFS)

- Informs CN program operators how a processed product may contribute to USDA's meal pattern requirements.
- Manufacturers are responsible for ensuring product is processed to meet the contribution as stated on the PFS.
- CN program operators are responsible for verifying and keeping records of the PFS.
- PFS are not "Approved" by USDA.



### What Does a PFS Look Like



- Must be on company's letterhead.
  - ✓ Signed by person of authority (e.g. QC manager, sales manager, nutrition, research and development)
  - ✓ Signature may be handwritten, stamped or electronic
- Format and design may be different.
- Must include information needed to document meal pattern compliance - PFS template.

http://www.fns.usda.gov/cnd/cnlabeling/foodmanufacturers.htm



### A PFS Must Include the Following:

- Product Name
- Product Code
- Serving or Portion size
- Creditable Ingredient(s)
- Information to Determine How a Product Contributes Towards Meal Pattern Requirements



## **Product Name**

Product Name on Label	Product Name on PFS	Acceptable Match Yes or No
Crispy Breaded Square Chicken Strips	Breaded Chicken Strips	Yes
Crispy Breaded Square Shaped Chicken Strips	Chicken	No
Cheddar Stuffed Pretzel Bread	Cheddar Stuffed Pretzel Bread	Yes
Early Harvest Green Lima Beans	Beans	No
Early Harvest Green Lima Beans	Green Lima Beans	Yes



## **Product Name**

Product Name on Label	Product Name on PFS	Acceptable Match Yes or No
Crispy Breaded Square Shaped Chicken Strips	Breaded Chicken Strips	Yes
Cheddar Stuffed Pretzel Bread	Bread	No
Cheddar Stuffed Pretzel Bread	Cheddar Pretzel Bread	Yes
Early Harvest Green Lima Beans Canned	Beans	No
Early Harvest Green Lima Beans Canned	Green Lima Beans Canned	Yes



#### **Product Code**

A unique identifier, assigned by the vendor to a finished or manufactured product that is ready to be marketed for sale.

#### **Example:**

154

1234-987

2314-A500098

Z021450

AB-ZPO



## **Serving/Portion Size**

- The amount of the product as purchased/ready for serving.
- The amount of food served to provide the creditable amount as stated on the PFS.
- May be stated as a weight or measure (weight included)
  - ✓ 1 beef patty 2.00 oz.
  - ✓ 1 cup tomato and yellow squash soup (5.20 oz.)
  - √ 2 pancakes (50 g)
  - √ ½ cup pineapple (135g)



- Foods or ingredients that contribute to one of the food components of the USDA's meal pattern requirements.
- Creditable ingredients listed on PFS must match or have a similar description as listed in the product's label ingredient statement.



- Creditable ingredients listed on the PFS must match or have a similar description in the Food Buying Guide (FBG).
  Food Buying Guide
- Identify the form of the food/ingredient.
  - ✓Is the food dry, canned, frozen or fresh?

Example: "Kidney Beans" do not match a description in the FBG, but "Canned Kidney Beans" match a description in the FBG.

http://www.fns.usda.gov/tn/food-buying-guide-school-meal-programs http://www.fns.usda.gov/tn/food-buying-guide-for-child-nutrition-programs



#### Label Ingredient Statements:

#### **Grilled Chicken Nuggets**

Ingredients

**Chicken Meat**, Water contains 2% or less of the following: Chicken Broth, Corn Starch, Dried Garlic, Dried Onion, Salt, and Spices (White Pepper, Celery, Basil, and Garlic Powder).

Creditable Ingredient listed on PFS – "boneless chicken" or "ground chicken"

#### Meatballs

Ingredients

**Ground Beef (not more than 20% fat)** Water, Bread Crumbs (Wheat Flour, Salt, Yeast Seasoning (Parmesan Cheese [Part Skim Cow's Milk, Cheese Cultures, Salt, Enzymes].

Ingredient listed on PFS – "Ground Beef, (not more than 20% fat)"



- Alternate Protein Products (APP).
  - Includes: soy flour, soy protein concentrate, whey protein concentrate
  - Yield information is not listed in the FBG
  - Used as ingredient by manufacturer
- ❖APP must meet requirements in 7CFR Parts 210, 220, 225, and 226.

http://www.fns.usda.gov/sites/default/files/APPfinalrule.pdf



- APP supporting documentation must be provided for APP ingredients to be creditable.
- Supporting documentation must be on the letterhead of the manufacturer producing the APP.



#### Sample APP Supporting Documentation



- 1. Company X certifies that Product Y meets all requirements for APP intended for use in foods manufactured for Child Nutrition Programs as described in Appendix A of 7 CFR 210, 220, 225, and 226.
- 2. Company X certifies that Product Y has been processed so that some portion of the non-protein constituents have been removed by fractionating. This product is produced from soybeans by removing the majority of the soybean oil and some of the other non protein constituents.
- 3. The Protein Digestibility Corrected Amino Acid Score (PDCAAS) for Product Y is 0.99. It was calculated by multiplying the lowest uncorrected amino acid score by true protein digestibility as described in the Protein Quality Evaluation Report from the Joint Expert Consultation of the Food and Agriculture Organization/World Health Organization of the United Nations, presented December 4-8, 1989, in Rome, Italy. The PDCAAS is required to be greater than 0.8 (80% of casein).
- 4. The protein level of Product Y is at least 18% by weight when fully hydrated at a ratio of 2.43 parts water to one part product.
- 5. The protein level of Product Y is certified to be at least 50% on an "as-is" basis for the as-purchased product. Protein is often provided on a moisture free basis (mfb) which is not the information FNS requires.
- Sample APP documentation is available at

http://www.fns.usda.gov/sites/default/files/APPsampledoc.pdf.



## Determining a Product's Contribution Towards Meal Pattern Requirements

Information needed to determine meal pattern contribution will vary based on the type of product

#### Meat/Meat Alternate Products

- ✓Ounces raw creditable ingredient per portion
- ✓Ounces dry APP per portion (if applicable)
- ✓ FBG Yield Information



## Determining a Product's Contribution Towards Meal Pattern Requirements

#### Grains

- ✓ Portion size of product as purchased (Exhibit A); or
- ✓ Grams of creditable grain ingredient(s) per portion

#### Fruit/Vegetable Products

- ✓Ounces of creditable ingredient per portion
- ✓ FBG Yield Information
- ✓Identify vegetable subgroup (when applicable)

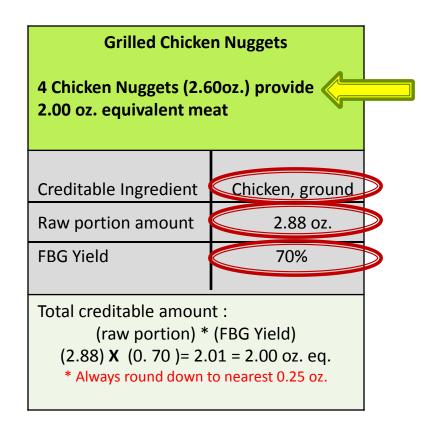


# Determining the Meal Pattern Contribution for a Meat Product



#### **Grilled Chicken Nuggets**

Ingredients: Chicken Meat, Water, Chicken Broth, Corn Starch, Dried Garlic, Dried Onion, Extractives of Paprika, Natural Flavorings.





## Determining the Meal Pattern Contribution for a Meat/Meat Alternate Product



One Beef Patty (2.10 oz.) provides 2.00 oz. equivalent meat/meat alternate

Ingredients: Ground Beef (not more than 30% fat) Water, Wheat Flour, Salt, Soy Protein Concentrate, Yeast, Seasoning.

Creditable Ingredient	Ounce per Raw Portion	FBG Yield	Creditable Amount
Ground Beef (not more than 30% fat)			

Description of APP	Ounce Dry APP Per Portion	Multiply	% of Protein As-is	Divide by 18 (hydrating factor)	Creditable Amount of APP
Soy Protein Concentrate		X			
AD –T158					





### **APP Supporting Documentation**

Name of APP Vendor

**RO-SOY Company** 

Soy Protein Concentrate AD-T158



- 1. RO-Soy certifies that Soy Protein Concentrate AD-T158 meets all requirements for APP intended for use in foods manufactured for Child Nutrition Programs as described in Appendix A of 7 CFR 210, 220, 225, and 226.
- 2. RO-Soy certifies that Soy Protein Concentrate AD-T158 has been processed so that some portion of the non-protein constituents have been removed by fractionating. This product is produced from soybeans by removing the majority of the soybean oil and some of the other non protein constituents.
- 3. The Protein Digestibility Corrected Amino Acid Score (PDCAAS) for Soy Protein Concentrate AD-T158 is 0.99. It was calculated by multiplying the lowest uncorrected amino acid score by true protein digestibility as described in the Protein Quality Evaluation Report from the Joint Expert Consultation of the Food and Agriculture Organization/World Health Organization of the United Nations, presented December 4-8, 1989, in Rome, Italy. The PDCAAS is required to be greater than 0.8 (80% of casein).
- 4. The protein level of Soy Protein Concentrate AD-T158 is at least 18% by weight when fully hydrated at a ratio of 2.43 parts water to one part product.
- 5. The protein level of Soy Protein Concentrate AD-T158 is certified to be at least 65 % on an "as-is" basis for the as-purchased product.



## Determining the Meal Pattern Contribution for a Meat/Meat Alternate Product

One Beef Patty (2.10 oz.) provides 2.00 oz. equivalent meat/meat alternate

Ingredients: Ground Beef (not more than 30% fat) Water, Wheat Flour, Salt, Soy Protein Concentrate, Yeast, Seasoning.

A.	Creditable Ingredient	Ounce per Raw Portion	FBG Yield	Creditable Amount	
	Ground Beef (not more than 30% fat)	2.00 oz.	70%	(2.00) * (0.70) = 1.40	

В.	Description of APP	Ounce Dry APP Per Portion	Multiply	% of Protein As-is	Divide by 18 (hydrating factor)	Creditable Amount of APP
	Soy Protein Concentrate AD –T158	0.200 oz.	X	65%	÷ 18	0.720

Total creditable amount = A(1.40) + B(0.720) = 2.12 = 2.00 oz. eq.



### **APP Supporting Documentation**

Name of APP Vendor RO-SOY Company

Soy Protein Concentrate AD-T158



- 1. RO-Soy certifies that Soy Protein Concentrate AD-T158 meets all requirements for APP intended for use in foods manufactured for Child Nutrition Programs as described in Appendix A of 7 CFR 210, 220, 225, and 226.
- 2. RO-Soy certifies that Soy Protein Concentrate AD-T158 has been processed so that some portion of the non-protein constituents have been removed by fractionating. This product is produced from soybeans by removing the majority of the soybean oil and some of the other non protein constituents.
- 3. The Protein Digestibility Corrected Amino Acid Score (PDCAAS) for Soy Protein Concentrate AD-T158 is 0.99. It was calculated by multiplying the lowest uncorrected amino acid score by true protein digestibility as described in the Protein Quality Evaluation Report from the Joint Expert Consultation of the Food and Agriculture Organization/World Health Organization of the United Nations, presented December 4-8, 1989, in Rome, Italy. The PDCAAS is required to be greater than 0.8 (80% of casein).
- 4. The protein level of Soy Protein Concentrate AD-T158 is at least 18% by weight when fully hydrated at a ratio of 2.43 parts water to one part product.
- The protein level of Soy Protein Concentrate AD-T158 is certified to be at least 65 % on an "as-is" basis for the as-purchased product.



## Determining the Meal Pattern Contribution for a Meat/Meat Alternate Product

One Beef Patty (2.10 oz.) provides 2.00 oz. equivalent meat/meat alternate

Ingredients: Ground Beef (not more than 30% fat) Water, Wheat Flour, Salt, Soy Protein Concentrate, Yeast, Seasoning.

Α.	Creditable Ingredient	Ounce per Raw Portion	FBG Yield	Creditable Amount
	Ground Beef (not more than 30% fat)	2.00 oz.	70%	(2.00) * (0.70) = 1.40

В.	Description of APP	Ounce Dry APP Per Portion	Multiply	% of Protein As-is	Divide by 18 (hydrating factor)	Creditable Amount of APP
	Soy Protein Concentrate AD –T158	0.200 oz.	X	65%	÷ 18	0.720

Total creditable amount = A (1.40) + B (0.720) = 2.12 = 2.00 oz. eq. meat/meat alternate



## Be A PFS Master!

Let's practice your skills!



## Determining the Meal Pattern Contribution for a Meat Product



#### **Grilled Chicken Nuggets**

Ingredients: Chicken Meat, Water, Chicken Broth, Corn Starch, Dried Garlic, Dried Onion, Extractives of Paprika, Natural Flavorings.

#### What is Needed?

**Grilled Chicken Nuggets** 

4 Chicken Nuggets (2.60 oz.) provide 2.25 oz. equivalent meat

Creditable Ingredient: ground chicken

Raw portion amount: 2.88 oz.

FBG Yield: 70%

#### **Calculations**

Total creditable amount:

(raw portion) \* (FBG Yield)

2.88 \*. 70 = 2.01 = 2.00 oz. eq.



#### Be A PFS Master!

- Do we need to contact the manufacturer?
  - Yes, we need to contact the manufacturer for more information about the creditable ingredient only.
  - Yes, we need to contact the manufacturer because the PFS crediting statement is incorrect.
  - No, we need to contact USDA FNS regarding the Food Buying Guide entry for chicken.
  - No, we have all the information we need.



# Determining the Meal Pattern Contribution for a Meat Product



#### **Grilled Chicken Nuggets**

Ingredients: Chicken Meat, Water, Chicken Broth, Corn Starch, Dried Garlic, Dried Onion, Extractives of Paprika, Natural Flavorings.

#### What is Needed?

**Grilled Chicken Nuggets** 

4 Chicken Nuggets (2.60 oz.) provide 2.25 oz. equivalent meat

The correct credit is 2.00 oz. not 2.25 oz.

Creditable Ingredient: ground chicken Raw portion amount: 2.88 oz.

FBG Yield: 70%

#### **Calculations**

Total creditable amount:

(raw portion) \* (FBG Yield)

2.88 \*. 70 = 2.01 = 2.00 oz. eq.



## Determining the Meal Pattern Contribution for a Meat/Meat Alternate Product

#### Points to Remember

- ✓ Do not round up total creditable amount.
- ✓ Total creditable amount must be rounded down to nearest 0.25 oz.
- ✓ Total creditable amount cannot count for more than the total weight of product.
- APP is only creditable when supporting documentation is provided.
- Supporting documentation must be provided for each APP used in product.



### 1 Biscuit (50 g)





Ingredients: Whole Wheat Flour, Enriched Wheat Flour (Flour, Niacin, Reduced Iron, Thiamine Mononitrate [Vitamin B1], Riboflavin [Vitamin B2], Folic Acid), Water, High Fructose Corn Syrup, Yeast, Soybean Oil, contains 2 percent or less of: Salt, Wheat Flour, Calcium Sulfate, Lower Sodium Sugar, Datem (Dough Conditioner), Soy Lecithin, Enzymes.

### **Crediting Based on Revised Exhibit A**

Portion Size of Product	Weight of one oz. eq. as	Creditable Amount
as Purchased	listed in Revised Exhibit A	50 g ÷ 28 g
50 g	1 oz. eq. = 28 gm	1.78

Product Meets Whole Grain-Rich Criteria: Yes

Product contains non-creditable grains: Yes, but listed after 2% statement.

Total Creditable Amount = 1.78 = **1.75 oz. equivalent grains** 



### 1 Biscuit (50g)

Ingredients: Whole Wheat Flour, Enriched Wheat Flour (Flour, Niacin, Reduced Iron, Thiamine Mononitrate [Vitamin B1], Riboflavin [Vitamin B2], Folic Acid), Water, High Fructose Corn Syrup, Yeast, Soybean Oil, Wheat Gluten, contains 2 percent or less of: Salt, Wheat Flour, Calcium Sulfate, Lower Sodium Sugar, Datem (Dough Conditioner), Soy Lecithin, Enzymes.

### **Grams of Creditable Grain**

Creditable Grain Ingredient	Grams of Creditable Grain Ingredient per portion A	Gram Standard of Creditable Grain per oz. equivalent B	Creditable Amount A ÷ B
Whole wheat flour	23.5 g	16	1.468
Enriched wheat flour	11 g	16	0.687

Total Creditable Amount = (1.468) + (0.687) = 2.15 = 2.00 oz. equivalent grains

Product Meets Whole Grain-Rich Criteria: Yes

Product contains non-creditable grains: Yes, but listed after 2% statement.



### **1 Biscuit (50g)**

Ingredients: Whole Wheat Flour, Enriched Wheat Flour (Flour, Niacin, Reduced Iron, Thiamine Mononitrate [Vitamin B1], Riboflavin [Vitamin B2], Folic Acid), Water, High Fructose Corn Syrup, Yeast, Soybean Oil, Wheat Gluten, contains 2 percent or less of: Salt, Wheat Flour, Calcium Sulfate, Lower Sodium Sugar, Datem (Dough Conditioner), Soy Lecithin, Enzymes.

### **Grams of Creditable Grain**

Creditable Grain Ingredient	Grams of Creditable Grain Ingredient per portion A	Gram Standard of Creditable Grain per oz. equivalent	Creditable Amount A ÷ B
	A	В	Α÷Β
Whole Wheat Flour and Enriched Wheat Flour	34.5	16	2.15

Total Creditable Amount = 2.15 = **2.00 oz. equivalent grains** 

Product Meets Whole Grain-Rich Criteria: Yes

Product contains non-creditable grains: Yes, but listed after 2% statement



## Be A PFS Master!

Let's practice your skills!



### 1 Wheat Dinner Roll (52g)

Ingredients: Whole Wheat Flour, Enriched Wheat Flour (Flour, Niacin, Reduced Iron, Thiamine Mononitrate [Vitamin B1], Riboflavin [Vitamin B2], Folic Acid), Water, High Fructose Corn Syrup, Yeast, Soybean Oil, Wheat Gluten, contains 2 percent or less of: Salt, Wheat Bran, Calcium Sulfate, Lower Sodium Sugar, Datem (Dough Conditioner), Soy Lecithin, Enzymes.

Grams of Creditable Grain						
Creditable Grain Ingredient						
	Α	В	Α÷Β			
Whole wheat flour	26.5 g	16	1.656			
Enriched wheat flour	9 g	16	0.562			

Total Creditable Amount = (1.656) + (0.562) = 2.22 = 2.00 oz. equivalent grains

This product meets FNS whole grain-rich criteria

Product contains non-creditable grains: Yes, but listed after 2% statement



## Be A PFS Master!

- Do we need to contact the manufacturer?
  - Yes, we need to contact the manufacturer for more information about the non-creditable grains only.
  - Yes, we need to contact the manufacturer because the amount of creditable grain is missing.
  - No, we need to contact USDA FNS regarding the Revised Exhibit A.
  - No, we have all the information we need.



- Points to Remember
  - Do not round up total creditable amount.
  - ✓ Total creditable amount must be rounded down to nearest 0.25 oz.
  - Both options for crediting grains are acceptable.
  - Program operators may choose the option that best fits the needs of the menu planner.
  - ✓ Whole Grain Resource

http://www.fns.usda.gov/sites/default/files/WholeGrainResource.pdf



### Vegetable Soup 1 cup (233 g)

Ingredients: Water, Beef Stock,
Tomatoes, Roasted Garlic, Vegetable Oil
(Soybean and/or Cottonseed), Potatoes,
contains less than 2% of: Modified Food
Starch, Cheese Flavor Base, Bacon Bits
(Bacon [Cured with Water, Salt, Sugar,
Smoke Flavor, Sodium Phosphate,
Sodium Erythorbate, Sodium Nitrite]),
Skim Milk, Salt.

1 cup Vegetable Soup - provides½ cup red/orange vegetable and¼ cup starchy vegetable

Creditable Ingredient	Ounces per Raw Portion	FBĞ Yield/Servings Per Unit
Tomatoes, Fresh, Diced (Red/Orange)	5.00 oz.	6.67/16
Potatoes, Diced (Starchy)	1.80 oz.	8.90/16

### **Calculations**

Tomatoes, Diced = (5.00) \* (6.67/16) = 2.00 qtr. cup =  $\frac{1}{2}$  cup red/orange vegetable





\*Pinto Beans #10 Can (108 oz.)

Provides 28 - ½ cup (103g) legume vegetable or 2.00 oz. eq. meat alternate.

FBG Yield Information
37.20 - ¼ cups heated drained beans
( 1 No. 10 can = about 67.4 oz. heated, drained beans)

### Calculations:

Convert serving size to ounces (103g/28.35oz) = 3.63 oz.

Multiple ounce per serving by the FBG yield  $(3.63 \text{ oz.}) * (37.20/67.4) = 2.00 \text{ qtr. cups} = \frac{1}{2} \text{ cup legume vegetable or } 2.00 \text{ oz. eq. meat alternate}$ 

<sup>\*</sup> Legumes may credit toward the vegetable component or the meat alternate component, but not as both in the same meal.





### Mixed Fruit Cup (4oz.)

(peaches, pears, and cherries)
Packed in light syrup

► FBG Yield – Fruit, Mixed, Canned (106 oz.) 48.60 - ¼ cup fruit and liquid

### Calculations:

Ounce per serving - (4 oz.) Serving size multiply by FBG yield  $4.00 * (48.60 \div 106)$ 

≥1.83 qtr. cups = round down to the nearest quarter cup 1.50 qtr. cups =  $\frac{3}{8}$  Cups fruit



# Be A PFS Master!

Let's practice your skills!

I am interested in marketing my product to be served in schools as a part of the National School Lunch Program. The Strongbody Collard Greens would be a great addition to any school meals program. To Whom It May Concern:

Please see the attached product formulation statement.

Thank you for your consideration!

# Iwanna Strongbody

Iwanna Strongbody, Director

Strongbody Company

Enclosure



#### Product Formulation Statement (PFS) for Documenting Vegetables and Fruits

School Food Authorities (SFAs) should include a copy of the label from the purchased product package in addition to the following information on letterhead signed by an official company representative. Specific vegetable subgroups must be offered weekly and fruit must be served daily for the National School Lunch Program. For more detailed information on meal pattern requirements see the Nutrition Standards for School Meals Website at

http://www.fns.usda.gov/end/Governance/Legislation/nutritionstandards.htm.

Product Name:	Collard Greens	Code:5678
Manufacturer: _	Strongbody Company	Serving Size: 1/2 cup (4.00 02)

#### I. Vegetable Component

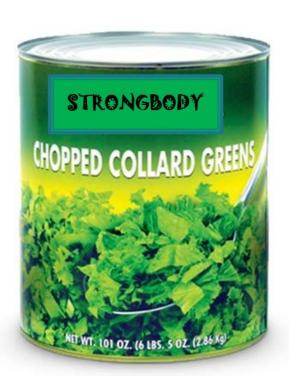
Please fill out the chart below to determine the creditable amount of vegetables.

Description of Creditable Ingredient per Food Buying Guide (FBG)	Vegetable Subgroup	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Purchase Unit	Creditable Amount <sup>1</sup> (quarter cups)
Collard Greens,	Dark	4.00 oz.	X	an.a / 54	2
			X		
			X		
	Total Cree	ditable Vegetable A	mount:		

- <sup>1</sup>FBG calculations for vegetables are in quarter cups. See chart on following page for quarter cup to cup conversions.
- Vegetables and vegetable purees credit on volume served. Tomato paste and puree will continue to credit as a calculated volume based on the yields in the FBG.
- At least ½ cup of recognizable vegetable is required to contribute towards the vegetable component or a specific vegetable subgroup.
- The other vegetable subgroup may be met with any additional amounts from the dark green, red/orange, and beans/peas (legumes) vegetable subgroups.
- School food authorities may offer any vegetable subgroup to meet the total weekly

CONTROL STATE OF STAT	
Total Cups Beans/Peas (Legumes)	
Total Cups Dark Green	2 atr. cups = 1/2 cup

I certify the above information is true and correct and that ounc of vegetables.  (vegetable subgroup)	e serving of the above prod	uct contains \( \frac{\frac{1}{2}}{2} \) cup(s)
Signature Strong body	Director	
Iwanna Strongbody Printed Name	10-31-2015 Date	123-456-7890 Phone Number





1/2 cup

## Sample PFS

#### Product Formulation Statement (PFS) for Documenting Vegetables and Fruits

School Food Authorities (SFAs) should include a copy of the label from the purchased product package in addition to the following information on letterhead signed by an official company representative. Specific vegetable subgroups must be offered weekly and fruit must be served daily for the National School Lunch Program. For more detailed information on meal pattern requirements see the Nutrition Standards for School Meals Website at

http://www.fns.usda.gov/end/Governance/Legislation/nutritionstandards.htm.

Product Name:	Collard	Greens	Code:	5678
Manufacturer: _	Strongbody	Company	Serving Size: 1/2 cuc	(4.0002)

#### I. Vegetable Component

Please fill out the chart below to determine the creditable amount of vegetables.

The other vegetable subgroup may be met with any additional amounts from the dark

School food authorities may offer any vegetable subgroup to meet the total week!

green, red/orange, and beans/peas (legumes) vegetable subgroups.

Description of Creditable Ingredient per Food Buying Guide (FBG)	Vegetable Subgroup	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Purchase Unit	Creditable Amount <sup>1</sup> (quarter cups)	
Collard Greens, Canned	Dark	4.00 02.	X	an.a) (54	2	
	ON A CHARLES CO. LECT.		X		Total American Dept.	
	Total Cree	ditable Vegetable A	mount:			CONTRACTORISE
<ul> <li><sup>1</sup>FBG calculations if quarter cup to cup of Vegetables and veg</li> </ul>	conversions. etable purces o	redit on volume serv	ved. Tomato pa	aste and puree will	Total Cups Beans/Peas (Legumes)	
<ul> <li>at least ½ cup of recomponent or a spe</li> </ul>	cognizable veg cific vegetable	getable is required to subgroup.	contribute tov	vards the vegetable	Total Cups Dark Green	2 atr.

ı	Section 2 - Vegetables — Dark Green Subgroup							
_	1. Food As Purchased, AP	ood As Purchase Surchased, AP Unit		3. 4. Serving Size per Meal Per Purchase Unit FP		6. Additional Information		
	Collard Greens, canned	No. 10 can (101 <u>oz</u> )	27.20	1/4 cup heated, drained vegetable	3.7	can = about 54.0 oz (t 3/4 cups) , drained collards		
		No. 10 can (101 oz)	35.90	1/4 cup drained vegetable	2.8	1 No. 10 can = about 66.4 oz (9 cups) drained, unheated collards		
2000		No. 10 can (101 <u>oz</u> )	35.90	1/4 cup drained vegetable	2.8	1 No. 10 can = about 66.4 oz (9 cups) drained, unheated collards		





### Collard Greens, Canned #10 Can (101oz)

FBG Yield: 27.20 – ¼ cups heated drained vegetable

(1 No. 10 can = about 54.0 oz heated drained vegetable)

4.00 oz. provides ½ cup of vegetable

$$4.00 * (27.2 \div 54)$$
  
2.00 qtr. cup =  $\frac{1}{2}$  cup dark green  
vegetable

 $4.00*(27.2 \div 54) = 2.0148$ REMEMBER: Round down for crediting  $\rightarrow$  do not round up  $\odot$ 



## Be A PFS Master!

Do we need to contact the manufacturer for more information?

Yes, we need to contact the manufacturer because the lette
 Yes, the
 No, PFS.

We need to contact the manufacturer because the manufacturer becau

No, we have all the information we need.





### STRONGBODY

123 Any Veggie Lane Any Veggie Gity, Veggie State 12345



Product Name:	Collard	Greens	Code:5678
Manufacturer: _	Strongbody	Company	Serving Size: 1/2 CUP (4.00 02)

#### I. Vegetable Component

Please fill out the chart below to determine the creditable amount of vegetables.

Vegetable Subgroup	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Purchase Unit	Creditable Amount <sup>1</sup> (quarter cups)
Dark	4.00 02.	X	a7.a / 54	2
		X		
		X		
		Vegetable Raw Portion of Subgroup Creditable Ingredient	Vegetable Subgroup Creditable Ingredient Multiply  Deark Circlen 4.00 oz. X	Vegetable Subgroup     Raw Portion of Creditable Ingredient     Multiply Purchase Unit       Dow's Treen     ↓ .00 oz.     X       3     3       3     3       4     3       4     3       5     4       4     3       5     4       4     4       5     4       4     4       5     4       6     6       7     6       8     7       8     7       9     8       10     10       10

#### Total Creditable Vegetable Amount:

- <sup>1</sup>FBG calculations for vegetables are in quarter cups. See chart on following page for quarter cup to cup conversions.
- Vegetables and vegetable purces credit on volume served. Tomato paste and puree will
  continue to credit as a calculated volume based on the yields in the FBG.
- At least ½ cup of recognizable vegetable is required to contribute towards the vegetable component or a specific vegetable subgroup.
- The other vegetable subgroup may be met with any additional amounts from the dark green, red/orange, and beans/peas (legumes) vegetable subgroups.

I certify the above information is true and correct and that

of Dark Green yeartables

o meet the total weekly	ABAR S		
ounce serving of the above product contains	Y2	cup(s)	

**Total Cups** 

Beans/Peas

(Legumes)

**Total Cups** 

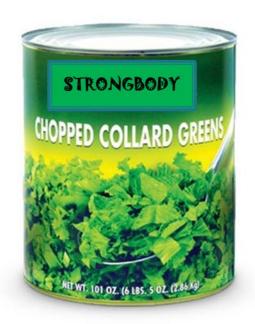
Dark Green

1/2 cup

(vegetable subgroup)		
<u>Ilwanna</u> Dhonfboly Signature	Director Title	
Iwanna Strongbody Printed Name	10-31-2015 Date	123-456-7890 Phone Number

**Company Letterhead** 







### Points to Remember

- ✓ Fruits and Vegetables credit on the volume served. (exceptions: dried fruits, tomato paste/puree and raw leafy green vegetables for school meals only) <a href="http://www.fns.usda.gov/sites/default/files/cn/SP10-2012v9os2.pdf">http://www.fns.usda.gov/sites/default/files/cn/SP10-2012v9os2.pdf</a>.
- ✓ Do **not round up** total creditable amount, always **round down** to nearest quarter cup.
- ✓ FBG yield information for fruits and vegetables is in quarter cups.
- ✓ Quarter Cup to Cup Conversion Chart <a href="http://www.fns.usda.gov/cnd/cnlabeling/foodmanufacturers.htm">http://www.fns.usda.gov/cnd/cnlabeling/foodmanufacturers.htm</a>.



# Determining the Meal Pattern Contribution for a Mixed, Multi-Component Product

### Cheese Pizza

Ingredients: Topping: <u>Sauce</u>: Water, *Tomato Paste ( 28% NTSS)*, Seasoning (Salt, Spices, Sugar, Dehydrated Garlic), <u>Topping: Parmesan and Romano Cheese Blend</u> (Pasteurized Cow's Milk, Enzyme, Salt), Green Bell Peppers, Flavor Blend (Maltodextrin, Dextrose, Natural Spice Oleoresins), Modified Corn Starch, Corn Oil, Xanthan Gum), *Low Moisture Part-Skim Mozzarella Cheese* (Cultured Pasteurized Part-Skim Milk, Salt, Enzymes), Provolone Cheese (Pasteurized Milk, Cultures, Salt, Enzymes, Smoke Flavoring), <u>Crust: Flour Blend (Whole Wheat Flour, Enriched Wheat Flour, Water, Shortening Flake (Palm Oil, Soy Lecithin, and Beta Carotene), Soybean Oil), Yeast, High Fructose Corn Syrup, Contains Less than 2%: Salt, *Wheat Flour*, Cultured Corn Syrup Solids, Dough Conditioner (L-Cysteine Monohydrochloride).</u>



One 5.50 oz. Cheese Pizza provides 2.00oz. eq. meat/meat alternate, 2.00 oz. eq. grains, and ¼ cup red/orange vegetable. *Meets whole grain-rich criteria* (non-creditable grain listed after less than 2% statement).

Meat Alternate: 2.00 oz. equivalent meat alternate

Vegetable:  $(0.58 \text{ oz.}) \times (27.6/16) = 1 \text{ qtr. Cup} = \frac{1}{2} \text{ cup red/orange vegetable}$ 

Grains (Exhibit A):  $(56g) \div (28g) = 2.00$  oz. eq. grains



### Points to Remember

- PFS may include crediting information for more than one meal component on the same document.
- ✓ PFS may include the product's nutritional information, but is not required.
- ✓ PFS should be updated when product formulation changes.



# Tips to Evaluate a Manufacturer's Product Formulation Statement (PFS)

## **Checklist for Evaluating a Manufacturer's PFS:**

(If "N" is checked for any question below, contact the manufacturer to request the information)

- YN
- Is the PFS on signed company letterhead? The signature on the PFS can be handwritten, stamped, or electronic.
- YN
- Does the PFS include product name, product code number, and serving/portion size?
- YN
- Do the creditable ingredients\* listed on the PFS match or have a similar description as the ingredients listed on the product label?
- YN
- Do the creditable ingredients\* listed on the PFS match or have a similar description to a food item listed in the *Food Buying Guide* (FBG)

http://www.fns.usda.gov/sites/default/files/cn/manufacturerPFStipsheet.pdf.





## **QUESTIONS**

Contact Child Nutrition Programs NTAB staff at:

CNPNTAB@fns.usda.gov

