







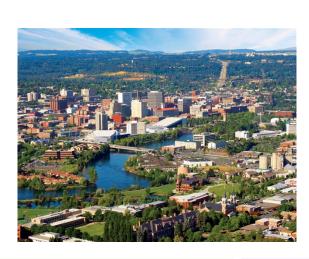
Building Healthy Kids, One School Lunch at a Time

Fresh Fuel Food Program

Laura Martin Senior Program Associate

Empire Health Foundation

- Serve 7 counties in eastern Washington; headquartered in Spokane, WA
- Invest in programs and initiatives that improve health outcomes and access to healthcare for people in our region







Why Invest in Scratch Cooking?



Investing in the health of our kids

- o 1 in 3 children today is overweight or obese
- More children than ever before are being diagnosed with what used to be "adult-onset" diseases

Today's children are in danger of becoming the first generation to have lifespans shorter than

their parents

Growing Disconnect with Food

- Kids today lack a basic understanding of how their food grows and where it comes from
- 70% of the American diet consists of processed food (bag, jar, box, can)



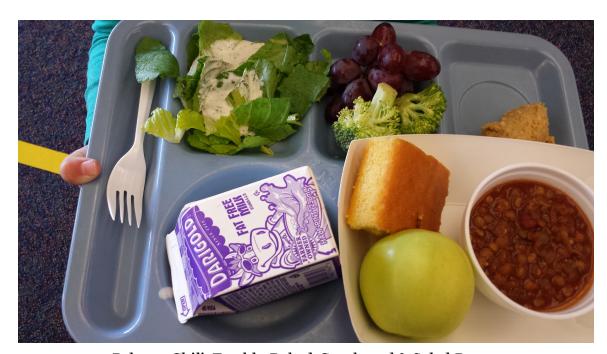
 Kids consume 50% of their daily calories during school hours

A Regional Approach to Healthy Eating

- Launched Fresh Fuel Food Program in Fall 2011
- Partnering with nine regional school districts representing urban, rural, suburban and Native American populations
 - Districts range in size from 30k (second largest district in WA) to 400 students
- 42,000 students or nearly 45% of students in Eastern WA now have access to healthy, freshcooked meals daily (expanding to 70% by spring 2020)

A Regional Approach to Healthy Eating

4.7 million scratch-cooked meals served annually by partner school districts



Palouse Chili, Freshly-Baked Cornbread & Salad Bar



Sweet & Sour Chicken



Enchilada Bake

Data-Driven Results

- 12% reduction in overweight/obese students over five years, all districts
- Notable statistically significant drop of 4.5% in BMI among Cheney School District students,
 K-5
 - NOTE: Cheney is our pilot district and has offered scratch cooking to students for seven school years

Anecdotal Observations

- Students are eating more fruits and vegetables
- Complimentary nutrition education programs are helping kids understand where their food comes from and what a healthy diet looks like
- Kids now embrace trying new foods at school and at home
- Teachers at scratch sites are reporting increases in afternoon concentration and energy levels among students who eat school lunch

Launching a Scratch Cooking Program



Making the Healthy Choice the Easy Choice

Scratch cooking is an anchor strategy for creating healthier school environments

• First step to impactful policy change (i.e. healthy vending, classroom parties/incentives and fundraising





STEP 1: Build a Strategic Plan

- Conduct Readiness Assessment
 - Is your administration supportive?
 - Kitchen equipment assessment
 - Basic needs: Knives, cutting boards, measuring cups/spoons, salad bar, sheet pans, convection or combi-oven, steam-jacketed kettle, tilt skillet, food processor, immersion blender
- Roll out plan How many years to fully roll out?
 Include yearly goals & strategies
 - More than 10 schools? Consider separate primary/secondary roll outs
 - 10 or less schools? Consider all-district roll out

Building a Strategic Plan Continued...

- Pursue outside funding
 - Equipment grants (NSLP, State-Based)
 - AFHK, Alliance for a Healthier Generation,
 Community and Health-Based Foundations

STEP 2: Build a Menu Kids Will Like

- Determine how you will define scratch cooking
 - o Raw Proteins? Scratch vs. Quick-Scratch?
 - Menus/Recipes that meet USDA Guidelines;
 - Food service model (on site or centralized)
- Student Preferences Ask and you shall learn
- Production time
- Balancing Labor and Food Costs
- Kitchen Equipment Influences how a recipe is produced
- Procurement –Maximize use of commodities and D.O.D. dollars

Scratch Cooking Defined

Using whole ingredients to create delicious foods kids are excited about. We use local farmers, local vendors, and clean labels! We make the healthy choice the easy choice.

- Fresh: Minimally processed ingredients
- Local: Local products and produce
- Delicious: Great tasting food







Clean Labels Defined

When evaluating food products, we look for:

- No artificial/harmful preservative or additives
- Ingredients most people can find in their cupboard
- Short, clear ingredient list
- Minimally processed foods
- 100% Ground Meat
- Whole Muscle Meat



STEP 3: Create a Marketing Plan

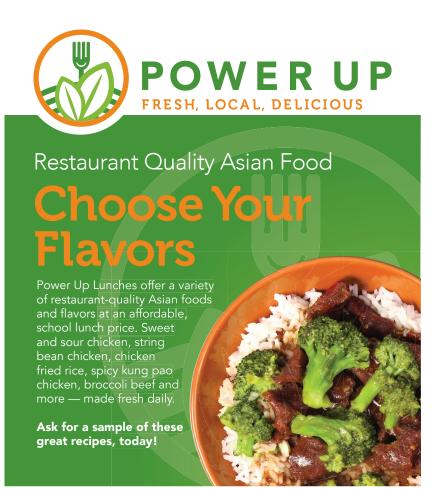
It's not nutrition unless they eat it!

Students: Taste tests led by student leaders; fun promotional events; Cafeteria Posters; Morning Announcements











Avoid Sugary Drinks and Look What Happens



- You lower your risk of getting Type 2 diabetes by 26%
- You decrease your chance of getting heart disease as an adult
- Your skin will be clearer, you'll sleep better, and reduce your chances of getting depression, arthritis and cancer
- Help maintain a healthy weight by reducing excess caloric consumption



POWER UP with great tasting food that you and your body will love.

This institution is an equal opportunity provider and employer.

- Staff: Encourage to lead by example; free samples of new menu items at staff meetings; informational flyer about program; Q&A session; special adult menu
- Parents: Speak to PTA groups; school newsletter/website; direct mail campaigns; recipes posted online; samples at open house/school events





Non-Profit Org U.S. Postage PAID Permit #375 Spokane, WA

STEP 4: Nutrition Education

- ➤ Build life-long healthy habits in kids
- ➤ Teach kids where their food comes from and how it grows

Farm to School (taste tests, educational materials)
K-1 Food Adventurers Program
You Are What You Eat
Family Nights

Inside this issue:

Curriculum Corner: Exploring Washington's Apples

Curriculum
Corner: Science
Investigation

Curriculum Corner: History of Apples

Curriculum Corner: Classroom Energizer

A Slice of Nutrition 3

Curriculum Corner: Literature Links

Curriculum Corner: Fruity Facts





February 2015

Apples

HOW THEY GROW

Apple trees grow in the temperate regions of the world as winter weather is needed to set fruit in the spring. Along with a water source, cool nights and sunny days are ideal, which is why Washington's river valleys are the perfect place to grow apples. In January, after the leaves have fallen and the trees are dormant. pruning begins. Limbs are trimmed to allow maximum sunlight onto the tree. Pruning allows trees to produce higher quality fruit that is larger and more brilliantly colored. In the spring, apple trees blossom with fragrant, sweet-smelling white flowers that produce pollen and

nectar. Bees help to cross-pollinate the blossoms, the first step in forming an apple. When the blossoms fall off the pollinated flowers, baby apples begin to grow in their place. The apple crop is harvested in the fall, when the apples are fully grown and ripened.



HOME GROWN FACTS

Washington's oldest fruit orchards date back to approximately the mid-1800s making our state the first in the Pacific Northwest to produce apples. Today, 6 out of 10 apples eaten in the U.S. are grown in Washington.

The top 9 varieties of Washington State apples are Red Delicious, Golden Delicious, Gala, Fugi, Granny Smith, Braeburn, Honeycrisp, Cripps Pink and Cameo. These popular apples are sold in 60 countries worldwide!

There are no harvest machines to pick apples as they bruse easily. 175,000 acres of apple trees are located in Washington where over 10 billion apples are handpicked by farm workers each year.









STEP 5: Provide Comprehensive Skills Training

- Train first. Roll out program second.
 - Motivate & Educate
 - The success of your program depends on the buy-in of your team









Skills Training

Fresh Bites Culinary Academy



- Hands-on Practice Preparing Recipes
- Reading Recipes
- Knife Skills, Equipment I.Q.
- Time Management/Production
- Kitchen Math

Classroom Education

- Marketing/Smarter Lunchroom
- o Program Buy-In Why Scratch?
- Nutrition 101
- Local Growers and Vendors







^{*}Led by local professional chefs*

Questions?



Laura Martin Empire Health Foundation laura@empirehealthfoundation.org (509) 294-6985



Fresh Bites Culinary Academy
lamartinpr@gmail.com
(509) 294-6985
freshbitesforschools.com